

# **Possible to Proven**

# **About QBE**

Quality Business Engineering (QBE), a small business founded in 2008, is a management and technology consulting organization with a global focus. Currently, QBE is supporting the U.S federal government and international customers with their most challenging FMS, Cybersecurity, Cloud, Architecture, Engineering, and Datacenter requirements. With experience from supporting over 30 countries, QBE is able to rapidly deploy our Subject Matter Experts and teams to any location domestically and abroad. QBE's "Possible to Proven" approach enables us to develop and implement innovative, cost- effective, fully integrated solutions to meet the mission-critical needs of our customers.

# **Support Locations**



Albania Croatia
Argentina Czech
Brazil Republic
Bulgaria Egypt
Chile Estonia
Columbia Fiii

Germany Hungary India Jordan Korea Kosoyo Kuwait Latvia Lithuania Macedonia Mongolia Montenegro

Peru Qatar Romania Slovenia Ukraine

# **Core Capabilities**

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### Cybersecurity

QBE's expertise will guide you through the steps necessary to protect your data and reputation through increased security while reducing vulnerabilities to cyber-attacks.



#### **Cloud Infrastructure**

Cloud and Infrastructure services include planning, implementation and operations. Our approach allows organizations to be more flexible, scalable, adaptable and secure with readily accessible data that is critical to accomplish mission objectives and long-term success.



#### **Data Management**

Utilizing data tools and algorithms, QBE creates visualizations and predictive analytics to make decisions informing effective data governance, data management and a systems-thinking architecture approach.



#### **Architecture**

QBE's extensive knowledge and experience in creating actionable architectural designs include cloud platforms, network operations, and network modeling focused on mission objectives to streamline the design process.



#### **Acquisition and PMO**

Developing, managing and deploying new capabilities can be a challenging endeavor. QBE's experience managing cost, schedule and performance of mission-critical contracts provides an expert and in-depth understanding of the acquisition process, contractual mechanisms and requirements.



# Foreign Military Sales (FMS)

For over 10 years QBE has leveraged our proven programmatic processes to achieve and exceed the goals of our partner nation as well as the US Government. We understand the deployment, information technology, program management, strategic planning, reporting metrics, and communication requirements necessary for success.

# QBE Europe, SPRL

Quality Business Engineering, Europe: A Belgium Subsidiary of QBE, LLC Place Marcel Broodthaers 8/5 Brussels 1060

NATO Basic Ordering Agreement (BOA) Prime: NCIA/BOA/115474

NATO Facility Clearance - In Process Management

# **Certifications**

ISO 9001:2015 Quality Management

ISO/IEC 20000-1:2018 IT Service Management & IT Governance ISO/IEC 27001:2013 Information Security Management Systems ISO/IEC

Top Secret Facilities Clearance

DCAA Approved Accounting System



# **Proven Performances**

## U.S. Army Chief Information Officer, Enterprise Cloud Management Agency (ECMA)

QBE developed the requirements, common services definitions, application accreditation inheritance, an implementation plan for the Army Enterprise Computing Environment, and a managed Cloud Service Provider solution merged with Air Force efforts for the Cloud One solution. QBE is currently defining cloud and data architectures, the concept of operations, business processes and providing performance monitoring and oversight for the Army ECMA. QBE is focused on fostering a culture of continuous improvement by providing strategic technical and policy guidance to deliver secure, reliable, and resilient cloud and platform capabilities. Our SME's support a wide array of technical, operational and organizational aspects focused on Cloud and Data Architecture, Business Process, Finance, Metrics, Strategic Planning, User Experience, Communications, Records Management, and Program Management.

## U.S. Army Allied Information Technology (AIT) / Romania Cloud in a Box

QBE provides Defensive Cybersecurity (DCO) and cloud solutions to meet the capabilities needed by the Romanian National Ministry of Defense and developed its Cyber Command using cross-functional teams to define the architecture and design. Our support established the DCO capabilities to respond to cyber threats and achieve total visibility of the many disparate, unsynchronized networks deployed across the entire Romanian Armed Forces. QBE developed a DCO architecture that provides support across the Romanian Armed Forces.

# U.S. Army Allied Information Technology (AIT) / Ukraine Security Assistance Initiative-Information Technology (USAI-IT)

QBE provides the architecture, engineering and cyber-security support services for two secure networks of the Armed Forces of Ukraine facilitating functionally aligned data flows via voice, video, and data across twelve operational sites. Additional USAI-IT system efforts focus on Cybersecurity, Command and Control, Logistics Information Systems, Medical Information Systems, Infrastructure Upgrades, and Core Enterprise Services that support future integration of other systems. QBE developed the "Information Technology Campaign" plan establishing a five-year roadmap for the successful deployment, integration and sustainment of U.S. and NATO-provided IT solutions. QBE also established a Cybersecurity Operations Center (CSCO) in Kyiv, and an alternate CSCO with capabilities that include aggregation, analysis, and response to threats enabling an in-depth defensive posture. QBE's advised senior Ukrainian partners of the importance of providing quality architecture and engineering solutions as well as system training, sustainment planning, and policy development.

#### U.S. Army Allied Information Technology (AIT) / Mongolia Secure Communications

QBE provides program management, technical and engineering expertise and logistical oversight in support of the strategic objectives of the Special Operations Command-Pacific and US Country Team in Mongolia. QBE's overall responsibilities focused on designing, procuring and delivering a core secure electronic communications system for the Mongolian Armed Forces on behalf of PEO-EIS.

# U.S. Army Program Executive Office Enterprise Information Systems (PEO EIS) / International Program Division (IPD) / Foreign Military Sales (FMS)

QBE provides program management, acquisition, engineering, logistics and financial support. In addition to the support we provide at AIT headquarters, QBE supports direct FMS cases across every Combatant Command (COCOM) with current emphasis on CENTCOM, EUCOM, PACOM and SOUTHCOM. QBE personnel provide architectural and engineering design, cloud infrastructure solutions, cybersecurity policies and procedures as well as track, monitor and archive case-specific deliverables. This includes coordination with the USASAC, DAS - DE&C, DISA, DoS, SOCOM and AOR specific Unified Commands. Our team also coordinates with other in-country US and local national integrators in several countries to ensure the timely delivery of services.